



Program

20th AUG

Poster Session 18:30 - (West Build. 2F "ATAGO-NO-MA")

Trust and Trustworthiness between China and Japan

Yang Li , Toshio Yamagishi , Joanna Schug , Feixue Wang & James H. Liu

Influences of Cooperative and Competitive Voice Priming on Prisoner's Dilemma Game Performance

Yasumasa Annen & Fujio Yoshida

Effects of Facial Attractiveness on Trusting Behavior

Hiroki Ozono , Motoki Watabe & Sakiko Yoshikawa

Developmental Analysis on the Gambler's Fallacy

Tomoko Itoh

Must Generalized Exchange Take Place within Group Boundaries?

Ryoichi Onoda & Nobuyuki Takahashi

The Effect of Ex-post Praise and Blame: A Voluntary Contribution Mechanism Experiment

Takehisa Kumakawa & Tatsuyoshi Saijo

Econometric Analysis of Illegal Bicycle Parking Behavior in Japan with an Empirical Focus on Solving Social Dilemmas

Daisuke Fukuda

Women's Empowerment through Micro Entrepreneurship Development:
Evidence from Rural Bangladesh

Bilkish Sultana , Zuraidah binti Zaaba & Katsuhiro Umemoto

Substantial Effects of Trust on Acceptance of Coercive Structural Solutions to Social Dilemmas

Ayu Miyakawa & Satoshi Fujii

Globalized Dilemma: Cinderella or Ugly Sister

Dian-Yan Liou



21st AUG

Session 1	Reciprocity	9:00 - 10:30	(West Build. 3F "COSMOS HALL")
The Embedded Dictator: Effects of Social Structure in Fairness Games		Axel Franzen & Sonja Pointner	
Does Incomplete Information Undermine Reciprocity?		Joel H. K. Vuolevi & Paul A.M. Van Lange	
Sex Differences in In-group Bias Using a PD Game with Minimal Groups		Nobuhiro Mifune & Toshio Yamagishi	
The Linkage between Social Dilemma and Indirect Reciprocity		Rie Mashima & Nobuyuki Takahashi	
Resolving the Paradox of Indirect Reciprocity: The Importance of Moral Emotions		Maarten J. J. Wubben , David De Cremer & Eric van Dijk	

Session 2	Structural Solution	10:45 - 12:15	(West Build. 3F "COSMOS HALL")
When Sanctions Cause Non-cooperative Behavior in a Social Dilemma Situation: A Study Using the "Industrial Waste Illegal Dumping Game"		Susumu Ohnuma	
OK, Rewards and Punishments Can Promote Cooperation, but How Certain do We Want to be to Reward or Punish Others? Considering the Reluctance to Punish and the Preparedness to Reward in Situations of Uncertainty.		Eric van Dijk , Erik de Kwaadsteniet & Laetitia Mulder	
The Effect of Punishment on Cooperation in Public Good Dilemmas with Uncertainty about Endowments		Ori Weisel & Gary Bornstein	
Does a Technology to Reduce Defector's Negative Impacts "Worsen" Social Dilemmas? Backfire Effect of Purchasing an Eco-car		Satoshi Fujii & Hiroyuki Ohta	
Detecting Defectors When They Have Incentives to Manipulate Their Impressions		Toko Kiyonari , Joanna Schug , Mizuho Shinada , Taiki Takahashi & Toshio Yamagishi	

Session 3	Trust	13:30 - 15:00	(West Build. 3F "COSMOS HALL")
Overcoming "Noise" and Misunderstandings: The Functionality of Generosity and Trust		Paul A.M. Van Lange & Anthon Klapwijk	
Testing the Water or Taking Leaps of Faith: Cohesion and Patterns of Exchange in Repeated Mixed-motive Interactions		Ko Kuwabara & Oliver Sheldon	
Signals of Trustworthiness in Laboratory Experiments		Wojtek Przepiorka & Andreas Diekmann	
High Trustors as Lie Detectors & Reflections on the Benefits of Risk		J. Mark Weber & Nancy L. Carter	



Session 4	Real World Social Dilemmas	15:15 - 16:45	(West Build. 3F "COSMOS HALL")
Preferences for Change: Do Individuals Prefer Voluntary Actions, Soft Regulations, or Hard Regulations to Decrease Fossil Fuel Consumption? Shahzeen Z. Attari , Mary Schoen , Cliff I. Davidson , Michael L. DeKay , Wändi Bruine de Bruin, Robyn Dawes & Mitchell J. Small			
Differentiation of Determinants of High-cost and Low-cost Recycling Maria Andersson & Chris von Borgstede			
Large Scale Application of Social Dilemma Research Approach in Transportation Policy: Persuasive Communication in Mobility Management Ayako Taniguchi & Satoshi Fujii			
Can the Mass Man Discuss with Others? An Empirical Study on Spiritual Vulgarly of the Masses and Failure of Dialectic Discussion Tsuyoshi Hatori , Satoshi Fujii & Yoshihiro Komatsu			



22nd AUG

Session 5	Reputation	9:00 - 10:30	(West Build. 3F "COSMOS HALL")
Reputational Advantages and Disadvantages of Punishment toward Norm-violators		Yutaka Horita & Toshio Yamagishi	
Reputational Information in "Noisy" Interactions: Experimental Studies		Motoki Watabe	
Your Peers are Watching You: Reputation Sensitivity and In-group Favoritism		Hirofumi Hashimoto , Nobuhiro Mifune & Toshio Yamagishi	
Solving Social Dilemma in the Rotating Savings and Credit Association (Rosca) and the Evolution of Institution		Mayuko Nakamaru , Shinpei Koike & Masahiro Tsujimoto	
Do People Have the Memory System Dedicated to Indirect Reciprocity?: Memory-based Indirect Reciprocity		Masanori Takezawa	

Session 6	Communication and Coordination	10:45 - 12:15	(West Build. 3F "COSMOS HALL")
How do People Behave in Blind Environmental Dilemmas? - An Experimental Study.		Martin Beckenkamp	
Social Status as a Cue for Tacit Coordination		Erik W. de Kwaadsteniet & Eric van Dijk	
Authorities and High Quality Compliance in Social Dilemmas		Laetitia B. Mulder & Rob M.A. Nelissen	
The Effect of Common Knowledge - Why do People Cooperate More When They Face a Social Dilemma Situation Where Mutual Cooperation Yields Restoration of Fairness?		Nobuyuki Takahashi , Ryoichi Onoda, Hikaru Hamada & Rie Mashima	
Communication and Cooperation in Social Dilemmas		Susanne Abele , Garold Stasser & Christopher Chartier*	

*Presenter



23rd AUG

Session 7	Norms	9:00 - 10:30	(West Build. 3F "COSMOS HALL")
Informative Social Influence: A Neglected Issue in Social-dilemma Research Tommy Gärling , Maria Andersson & Martin Hedesström			
Experiments with the Volunteer's Dilemma Game Andreas Diekmann , Wojtek Przepiorka & Stefan Wehrli			
On the Evolution of Self- and Other- regarding Preferences Ilan Fischer			
The Evolution of Cooperation on Anonymous Markets Ben Jann , Andreas Diekmann , Wojtek Przepiorka & Stefan Wehrli			

Session 8	Social Value Orientation	10:45 - 12:15	(West Build. 3F "COSMOS HALL")
Social Value Orientation and Cooperation in Social Dilemmas: A Meta-analysis Daniel Balliet , Craig Parks & Jeff Joireman			
Affective Feedback as a Means of Social Control in Social Dilemmas Norbert L. Kerr			
Ultimatum Bargaining with Emotion Expression: Effects of Social Value Orientation and Gender on Responders' Behavior Yifat Hibner , Yuval Samid & Ramzi Suleiman			
Theoretical Analysis of Dictator Game Based on the Hybrid Model of Social Orientation Toshiaki Doi			
Reading "A Good Book" Reduces Vulgarity of the Mass: Moralizing Effects of a Classical Good Book in Social Dilemmas Kyosuke Ijichi , Tsuyoshi Hatori & Satoshi Fujii			

Session 9	Public Goods	13:30 - 15:00	(West Build. 3F "COSMOS HALL")
Allocation Behavior and Fairness: Effects of Economic Position, Ambiguity of Outcomes, and Perceived Responsibility Lars-Olof Johansson & Henrik Svedsäter			
The Impact of Goal-type on Explicit Negative Intergroup Behavior in a Public Good Game Based Research Paradigm Bastian Luecke , Thomas Kessler , Amelie Mummendey & Anne Berthold			
Effect of Risk Orientation in a Real-time Public Goods Dilemma Jane M.F. Fung, Wing Tung Au , Weipeng Hu & Kan Shi			
Global Identification and Cooperation in a Multi-level Public Goods Dilemma Nancy R. Buchan & Marilynn Brewer			



24th AUG

Session 10	Self Process	9:00 - 10:30	(West Build. 3F "COSMOS HALL")
Emotion, Decision and Risk: Betting on Gambles vs. Betting on People Tamar Kugler , Lisa Ordóñez & Terry Connolly			
Time Horizons in Interdependent Security David J Hardisty , Howard Kunreuther , Dave Krantz & Poonam Arora			
Past Experience Impacts Future Coordination: The Minimal Status Effect Poonam Arora , David H. Krantz & E. Tory Higgins			
Theory of Mind Enhances Preference for Fairness Haruto Takagishi , Shinya Kameshima , Joanna Schug , Michiko Koizumi & Toshio Yamagishi			
Self-interest vs. Self-worth in a Modified Ultimatum Game Ramzi Suleiman & Yuval Samid			

Session 11	Emotion and Cognition	10:45 - 12:15	(West Build. 3F "COSMOS HALL")
Influence of Morality and Competence Information on Member Selection in Social Dilemma Lestin, Y. H. Lee , Winton W. T. Au & Fion Y. K. Law			
Effect of Information Display on Cooperation in a Public Goods Dilemma under a Selective-play Protocol Winton W. T. Au , Fion Y. K. Law & Lestin Y. H. Lee			
Emotional Expressivity as a Signal of Cooperativeness: An Investigation of Facial Expressions of Emotion in the Ultimatum Game Joanna Schug , Toshio Yamagishi , David Matsumoto & Yutaka Horita			
Honesty Pays: On the Benefits of Having and Disclosing Information in Coalition Bargaining Ilja van Beest , Wolfgang Steinel & J. Keith Murnighan			
Sarcasm in Computer-mediated Messages: Do emoticons ☺ Help or Hurt Emotional and Behavioral Reactions of Non-literal Messages? Ann C. Rumble			